<u>Portfolio</u>

- Launched Petcube 360 camera;
- Launched Petcube Tracker:
- Led experiments:

Product design director

- New video timeline: Churn -0.37% ↓, Playback +22% ↑;
- New Onboarding: CR +17% ↑;
- Petcube Care: Trial CR +30% ↑, MRR +9% ↑;
- Petcube Emergency Fund: MRR +63% ↑ in a year;
- Managed:
  - Developed performance evaluation framework;
  - Implemented new design-to-development pipeline, increasing the consistency of design in production and reducing time for QA.

Linkedin

<u>Email</u>

Berlin,

Germany

2022-2024 Ozero Design **Studio** 

2022-2024

Product design director

- Established a product design department from scratch;
- Grew it from \$0 to over \$1,000,000 in profits within a year;
- Led and mentored a team of up to 8 designers at its peak;
- Completed 11 projects across health, consumer electronics, aerospace, and enterprise domains, both B2B and B2C;
- Developed and implemented a performance evaluation framework;
- Actively engaged in sales calls and operational enhancements.

**Timepad** 2020-2022

Head of product design

- Developed and executed redesign strategy with a team of 5 designers;
- Created React design system in a year;
- Resolved interdepartmental conflicts via new design delivery pipeline;
- Implemented streamlined hiring process.

**PandaDoc** 2019

Growth designer

 Applied as a design system designer, shifted to newly formed growth department, where I failed at the job but succeeded in learning.

2018-2020

**Planca** 

**Petcube** 

Founder, designer, developer, sales

- Founded and led profitable remote coaching company from day one, serving users from the US and Europe;
- Achieved an average user lifespan of 8 months with a \$500 monthly subscription:
- Closed due to evidence indicating the nonexistence of the market.

2016-2018

**Delivery Club** 

Lead designer

- Redesigned and expanded Russia's oldest and largest food delivery service;
  - Doubled the number of users in a year;
  - Doubled the average orders per user;
  - Conversion rate increased by 34%, retention rate increased by 23%;
  - Valuation increased from \$100,000,000 to \$1,000,000,000 in a year.

2015-2016

2GIS

Designer

 Redesigned a service specializing in crowd-sourced business reviews, implementing responsive layouts and a React design system.

2015-2016

Landy.io

Co-founder, designer

- Co-founded Al-powered landing page optimization service;
- Applied to YC, spoke with Sam Altman, secured initial funding to sustain until user base expanded;
- Closed due to struggles with product-market fit.

2013-2014

**Artlebedev** Studio

Intern, designer

- Led Moscow underground navigation implementation and designed documentation for the city authorities;
- Learned to use photo studio, retouch, design websites, draw icons, interact with clients, and oversee processes.

oleg.mayhopar@gmail.com

In my work, I rely on conversation, pen and paper, Figma prototypes, Al, code, time, and people.